

## Entire Triangle Region

**+ 2.0%**

Change in  
New Listings

**+ 23.3%**

Change in  
Closed Sales

**+ 6.1%**

Change in  
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	3,829	<b>3,904</b>	+ 2.0%	3,829	<b>3,904</b>	+ 2.0%
Closed Sales	2,036	<b>2,510</b>	+ 23.3%	2,036	<b>2,510</b>	+ 23.3%
Median Sales Price*	\$260,000	<b>\$275,900</b>	+ 6.1%	\$260,000	<b>\$275,900</b>	+ 6.1%
Average Sales Price*	\$300,148	<b>\$316,496</b>	+ 5.4%	\$300,148	<b>\$316,496</b>	+ 5.4%
Total Dollar Volume (in millions)*	\$611.1	<b>\$794.1</b>	+ 29.9%	\$611.1	<b>\$794.1</b>	+ 29.9%
Percent of Original List Price Received*	97.3%	<b>97.2%</b>	- 0.1%	97.3%	<b>97.2%</b>	- 0.1%
Percent of List Price Received*	98.4%	<b>98.6%</b>	+ 0.2%	98.4%	<b>98.6%</b>	+ 0.2%
Days on Market Until Sale**	39	<b>42</b>	+ 7.7%	39	<b>42</b>	+ 7.7%
Inventory of Homes for Sale	8,223	<b>6,925</b>	- 15.8%	--	--	--
Months Supply of Inventory	2.5	<b>1.9</b>	- 24.0%	--	--	--

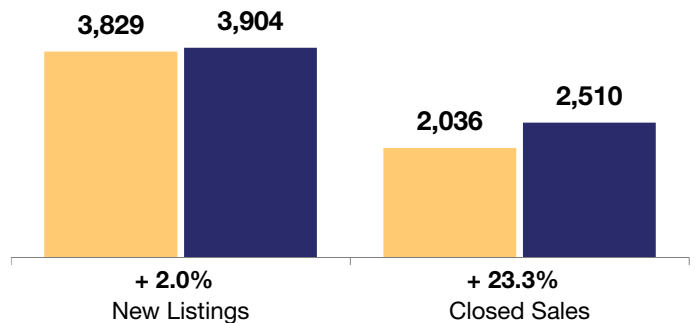
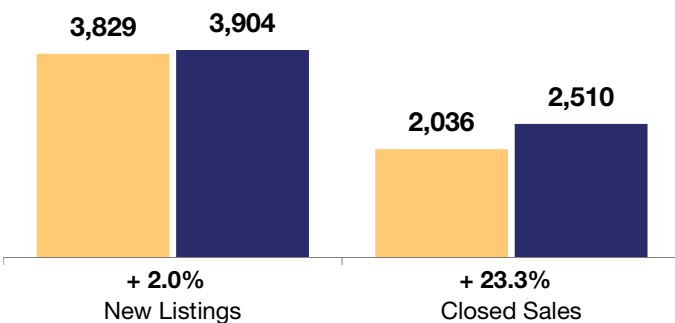
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### January

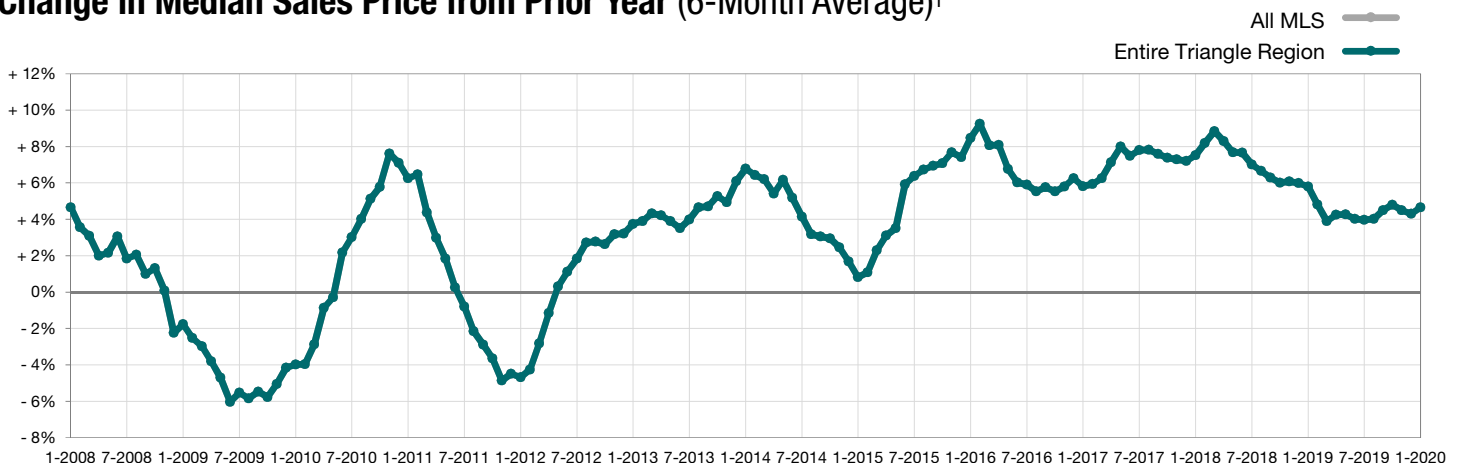
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period